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# Recommended Reading

List of books that I have found useful as I work with people and try to understand how to improve both my effectiveness and those I work with:

## Organizational Change

["Team of Teams: New Rules of Engagement for a Complex World" - General Stanley McChrystal](#)

Really good book on the change in management approach that we need to put in place to become a more resilient and agile organization - beyond team agility to organization agility. Or to quote General McChrystal "Teams can bring a measure of adaptability to previously rigid organizations. But these performance improvements have a ceiling as long as adaptable traits are limited to the team level."

I recommend this to executives especially who are trying to understand how they and the overall organization will need to change in order to become the organization they want it to be. This book covers the move in approach from the "scientific management" / "reductionist" and "command and control" view of managing an organization to one based on "common purpose" / "extreme transparency" and "de-centralized decision making". "The role of the senior leader was no longer that of controlling puppet master, but rather that of an empathetic crafter of culture."

If you are familiar with the agile approach to management the book will cover a lot of ideas that will seem very familiar to you. The benefit of this work is that presents these concepts from an organizational / enterprise level.

[Squirrel Inc: A Fable of Leadership](#) - Stephen Denning

There are a lot of books about organizational change. This book helps you craft the message (in story form) so that you can engage people's emotions and not just really on dry facts. I found that when "selling" ideas you get more success from well crafted stories than just about any other approach.

## Systems Thinking

["The Principles of Product Development Flow: Second Generation Lean Product Development" - Don Reinertsen](#)

Probably the greatest book ever written on how to improve the creation of products. Also probably the most information packed so the recommended approach to this one is to skim read it the first time for basic content, and then re-read sections as you need it. If you want to understand how to manage risk, how to make decisions of what work to schedule first, on [why you should not focus on 100% utilization of your people](#) and so on ... you get the picture. This is the book.

## "Lean Product and Process Development" - Allen Ward

Another book that really is excellent but a non-trivial read. Helps you understand the application of a lean thinking approach to the problem of new product development (i.e. invention). If you are interested in:

- Reducing your development time and resources use as much as four times.
- Reducing the risk of quality problems, schedule and cost overruns, and failed products as much as 10 times.
- Increasing innovation as much as 10 times.
- Reusing production systems and parts, slashing capital costs and improving quality.

The book shows how to leverage learning and how working multiple design approaches (and deciding as late as possible) will improve solutions. This book combats the notion that phase gate approach to development does not result in improved results and that an approach based on pulling together a total system as an objective milestone makes sense.

The last 1/4 of the book is a series of case studies at the end of the book are really interesting although if you have already read [Joy, Inc: How We Built a Workplace People Love](#) then you already have one of the case studies.

As said, an excellent book. It is clear how this book influenced the thinking at Harley Davidson - see below.

## The Goal: A Process of Ongoing Improvement - Eli Goldratt.

Business novel aimed at helping you understand the "Theory of Constraints", a set of tools aimed at help you identify where problems are with your delivery system and what you can do about it. Easy read, but the concepts uncovered will change the way you look at things in your delivery system.

If you want this thinking applied to project management you might want to try [Critical Chain](#). I suspect I should have read this one first as it is more directly applicable to the issues I was working at the time but enjoyed both of books.

## "The Lean Machine: How Harley-Davidson Drove Top-Line Growth and Profitability with Revolutionary Lean Product Development" - Dantar P. Oosterwal.

Brilliant book, just brilliant, if you are trying to understand how to implement "lean" type thinking approach to the problem of new product development. Its an easy read but that does not make it simplistic. There is a lot here that is practical, but more importantly it will help you understand the thinking approach you might want to consider.

## "Actionable Agile Metrics for Predictability" - Daniel S. Vacant.

There are two uses of this book:

1. To understand a small set of metrics which, if tracked correctly, will help you improve your process and
2. To understand how to interpret scatterplots, cumulative flow diagrams and so on, what to look for and how to address.

This book is a little “anti-Scrum” (or rather anti point based estimating / velocity calculations) but still a valuable addition to understanding your delivery system.

[The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses](#) - Eric Ries.

Great book! Applies agile / lean approach to the idea of working (and importantly) measuring progress on a true innovation by measuring true learning. While written from the perspective of a startup, the approach can be applied to any innovative endeavor.

["This is Lean: Resolving the Efficiency Paradox"](#) - Niklas Modig

I thought this was a great book, a fabulous introduction to help you understand what lean is all about and, just as importantly, what it is not. It helps in understanding of Little's Law, Theory of Constraints, and why Flow Efficiency (and therefore “lean”) is changing how we think about things.

The base premise is that lean is about “flow efficiency” as opposed to resources efficiency in how work gets done. Flow efficiency focuses on the amount of time it takes from identifying a need to satisfying that need, whereas resource efficiency focuses on efficiently using the resources that add value within an organization.

Why is this important? For more than two hundred years, industrial development has been built around increasing the utilization of resources. Efficient use of resources has long been the most common way of looking at efficiency. It continues to dominate the way in which organizations in different industries and sectors are organized, controlled, and managed. From an economic perspective, it makes sense to strive for the most efficient possible use of resources. The reason for this is the opportunity cost.

## Sustaining Change

["Cultivating Communities of Practice"](#) - Etienne Wenger

Once you have an Agile implementation at scale, you often have a new problem. Whereas before you had silos associated with the disciplines, now you have cross-functional teams, and if you are not careful you lose the ability to improve on discipline specific knowledge or worse, require that every team re-invents the discipline knowledge every time. One way to address this is to encourage the formation of Communities of Practice. This book will help you understand the background.

## People and Motivation

[Drive: The Surprising Truth About What Motivates Us](#) - Dan Pink

Your first step on a journey on how to really motivate people. Mastery, autonomy and purpose, not money (or at least not directly). For the “condensed version” see [Drive: The Surprising Truth About](#)

Motivation plus [Dan Pink's TED Talk](#)

["Slack: Getting Past Burnout, Busywork, and the Myth of Total Efficiency"](#) - Tom DeMarco.

An absolute classic book. This book is a discussion about the counterintuitive principle that explains why efficiency efforts can slow a company down. Fights against the concept that, for example, 100% utilization of people is the most efficient way to get something done and helps you understand why, and what to do about it.

## Organizational Change

[Implementing Beyond Budgeting: Unlocking the Performance Potential](#) - Bjarne Bogsnes

Just a great book if you want to understand how to work better with finance and HR. There is a lot here, and some of it may not be immediately something to work, but the ideas can be applied to a wide variety of situations.

Filter:

Title	Author	Roles	Type	Comments
<a href="#">Essential Scrum</a>	Kenny Rubin	RTE, SM	Foundational	Comprehensive treatment of running Scrum effectively
<a href="#">Agile Estimating and Planning</a>	Mike Cohn	PM, PO, RTE, SM	Foundational	Everything you need to know about user stories and estimating work to create plans.
<a href="#">The Lean Startup</a>	Eric Ries	PM, PO, Manager	Intermediate	How do you “control” work which is aimed at something totally new such as developing a new product? This book answers this question.
<a href="#">Principles of Product Development Flow</a>	Don Reinertsen	PM, RTE	Advanced	Probably the best book related to understanding how to deliver products effectively, but also probably the most difficult to read. A lot of Lean-Agile thinking is based on the principles discussed in this book.
<a href="#">Scrum Guide</a>	Jeff Sutherland & Ken Schwaber	RTE, SM	Foundational	The definitive source of information on Scrum by the people who invented it. A “must read” for anyone interested in the basics of Scrum. Frequently revised and updated based on feedback.
<a href="#">Coaching Agile Teams</a>	Lyssa Atkins	RTE, SM	Intermediate	Companion book to help SMs understand how to be an effective coach of Teams.
<a href="#">Agile Retrospectives</a>	Esther Derby & Diana Larson	RTE, SM	Foundational	Helps SMs understand what it really takes to be have fun and effective retrospectives.

Title	Author	Roles	Type	Comments
<a href="#">Out of Crisis</a>	W Edwards Deming	RTE, SM, Manager	Intermediate	Deming's classic work on management, based on his famous 14 Points for Management. His thinking was the basis of the Toyota Production System and Lean, and influenced Lean-Agile as a result.
<a href="#">Slack</a>	Tom DeMarco	RTE, SM, Manager	Intermediate	This book is a discussion about the counterintuitive principle that explains why efficiency efforts can slow a company down. Fights against the concept that, for example, 100% utilization of people is the most efficient way to get something done and helps you understand why, and what to do about it.
<a href="#">The Clean Coder</a>	"Uncle" Bob Martin	Dev	Foundational	Want to write clean, readable code that does exactly what you expect it to? This book will help with that.
<a href="#">Agile Testing</a>	Lisa Crispin & Janet Gregory	QA	Foundational	This book helps you develop a complete approach to testing your system.
<a href="#">Refactoring</a>	Martin Fowler	Dev	Intermediate	Approach to constantly and continuously improve your code base.
<a href="#">Inspired</a>	Marty Cagan	PM, PO	Intermediate	How to create tech products that delight customers.
<a href="#">The Rollout</a>	Alex Yakyma	All	Business Novel	A Novel about Leadership and Building a Lean-Agile Enterprise with SAFe.  Talks about moving an organization that has had success with agile and lean at a team level, but are finding it hard to see success at an enterprise level.
<a href="#">The Goal: A Process of Ongoing Improvement</a>	Eli Goldratt	All	Business Novel	Aimed at helping you understand the "Theory of Constraints", a set of tools aimed at help you identify where problems are with your delivery system and what you can do about it. If you want this thinking applied to project management you might want to try <a href="#">Critical Chain</a> .
<a href="#">Rolling Rocks Downhill: The Agile Business Novels</a>	Clarks Ching	All	Business Novel	While the approaches reflect modern Agile, Theory Of Constraints, Systems, and Lean thinking, it doesn't require any one particular approach or push on a particular flavor.

Title	Author	Roles	Type	Comments
<a href="#">The Phoenix Project: A Novel about IT, DevOps, and Helping Your Business Win</a>	Gene Kim	All, Development	Business Novel	The book that really made the DevOps movement viral. Applies the DevOps approach to a legacy environment, and talks about why the approach improves business results.
<a href="#">Agile Testing: A Practical Guide for Testers and Agile Teams</a>	Lisa Crispin and Janet Gregory	Development, Testing	Foundational	If you have a large scale legacy system, chances are that when you go to Agile / Scrum that you will need to rework how you do testing. To get started you will need to relook at your overall testing approach. This book will help you through the thought process.
<a href="#">Value Stream Mapping</a>	Karen Martin	SM, RTE, Manager	Foundational	This is one of the basic tools you'd use to understand how work actually gets done (from initial concept to release to the customer and on) to both visualize the effort and so you can focus on improvements.
<a href="#">Team Topologies: Organizing Business and Technology Teams for Fast Flow</a>	Matthew Skelton	Manager	Intermediate	As organizations change it is important to understand how to optimize the structure of Teams. This book provides the thinking process behind organizing for flow.
<a href="#">The Five Dysfunctions of a Team</a>	Patrick Lencioni	SM, Manager	Business Novel	If you want to understand how to build high performance teams, this is a good start. Starts with understanding that high-performance teams are built on trust. Easy read; good lessons. See <a href="#">"The Five Dysfunctions of a Team" - Patrick Lencioni</a> for more.
<a href="#">Squirrel Inc: A Fable of Leadership</a>	Stephen Denning	All	Business Novel	Useful in helping you craft the message (in story form) so that you can engage people's emotions and not just really on dry facts. I found that when "selling" ideas you get more success from well crafted stories than just about any other approach.
<a href="#">Learning Agile: Understanding Scrum, XP, Lean, and Kanban</a>	Andrew Stellman, Jennifer Greene	Foundational	SM, Manager	Excellent book if you are just starting out down the path of agile. Provides an excellent overview of not only base practices of Scrum, XP, Lean and Kanban, but also offers up the values and principles <a href="#">Values and Principles</a> behind the approaches, and how you can use these tools to address your specific issues. See <a href="#">"Learning Agile: Understanding Scrum, XP, Lean, and Kanban" - Andrew Stellman, Jennifer Greene</a> for more.

Title	Author	Roles	Type	Comments
<a href="#">Crystal Clear: A Human Powered Methodology for Small Teams</a>	Alistair Cockburn	SM	Foundational	If you are a Scrum Master or coach of a team, this is a great book in helping you understand how to work with your team and help them become a high-performance team.
<a href="#">Agile Product Management with Scrum</a>	Roman Pichler	PO	Foundational	If you want to become a great Product Owner, or understand what it means to be a great Product Owner, this is the book for you.
<a href="#">Leading Change</a>	John P Kotter	Manager	Intermediate	I wish I had this book when I went through our first agile transformation. Fortunately it was there for my second transformation and it really helped me put the first experience in context, offered a model for the new change and tools for going about the process. This made the second transformation a lot smoother.
<a href="#">Our Iceberg is Melting</a>	John P Kotter	Manager	Business Novel	A business novel on organizational change.
<a href="#">Accelerate: Building Strategic Agility for a Faster-Moving World</a>	John P Kotter	Manager	Advanced	This is the latest version

[Book](#), [Learning](#), [Improvement](#)

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