

# Leadership Styles For A Successful Agile Transformation



# Who are leaders?



# Meet The Leaders At Your Table

- *What's your name?*
- *What's your role?*
- *Ten seconds or less!*
- *Raise your hand when your table is done.*



# Each Table - Pick A Scenario

- *Cindy The New CEO*
- *Tom The Tech Lead*
- *Skyler The Scrum Master*
- *Milan The Middle Manager*
- *Or your own real situation*



# Harvard Business Review

[www.hbr.org](http://www.hbr.org)

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*New research suggests that the most effective executives use a collection of distinct leadership styles—each in the right measure, at just the right time. Such flexibility is tough to put into action, but it pays off in performance. And better yet, it can be learned.*

## Leadership That Gets Results

by Daniel Goleman



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Coercive	Pacesetting
Authoritative	Affiliative
Democratic	Coaching

# Coercive

- *Driven to achieve*
- *Good in crisis*
- *“Do what I say.”*



# Pacesetting

- *Conscientiousness, initiative*
- *Quick results from a competent team*
- *“Do as I do, now.”*



# Authoritative

- *Self-confidence, empathy*
- *Sets a clear direction*
- *“Come with me.”*



# Affiliative

- *Empathy & communication*
- *Build consensus & Heals teams*
- *“People come first.”*

# Democratic

- *Collaboration & communication*
- *Builds buy-in*
- *“Everyone has a voice.”*



# Coaching

- *Empathy & Self-awareness*
- *Develops long-term strengths*
- *“Helping people help themselves.”*



# What is your leader's style?

Coercive	Pacesetting
Authoritative	Affiliative
Democratic	Coaching

# The Satir Model

Family Therapy and Beyond



Virginia Satir  
John Banmen • Jane Gerber  
Maria Gomori



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# Satir Change Model

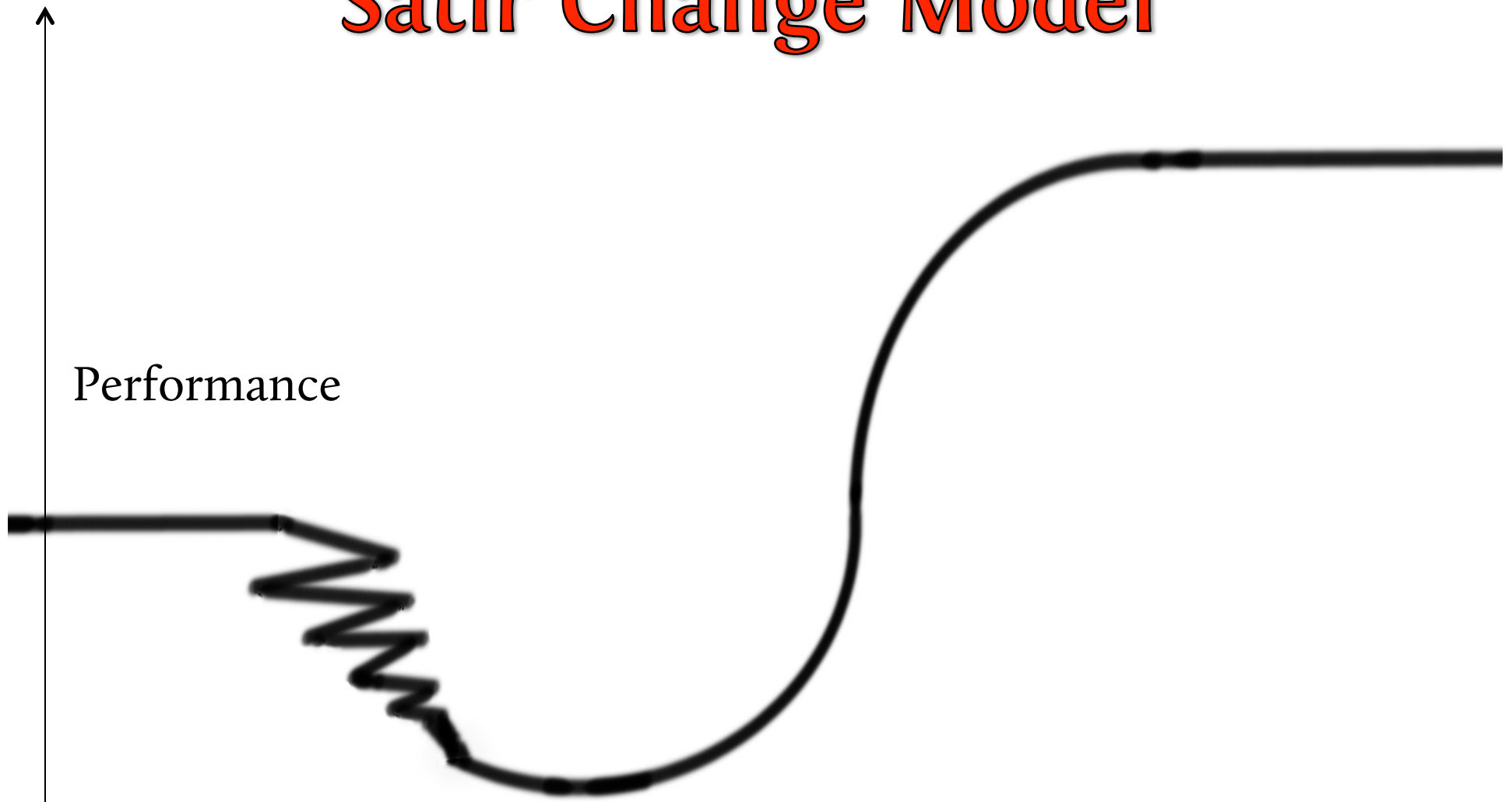


# Satir Change Model

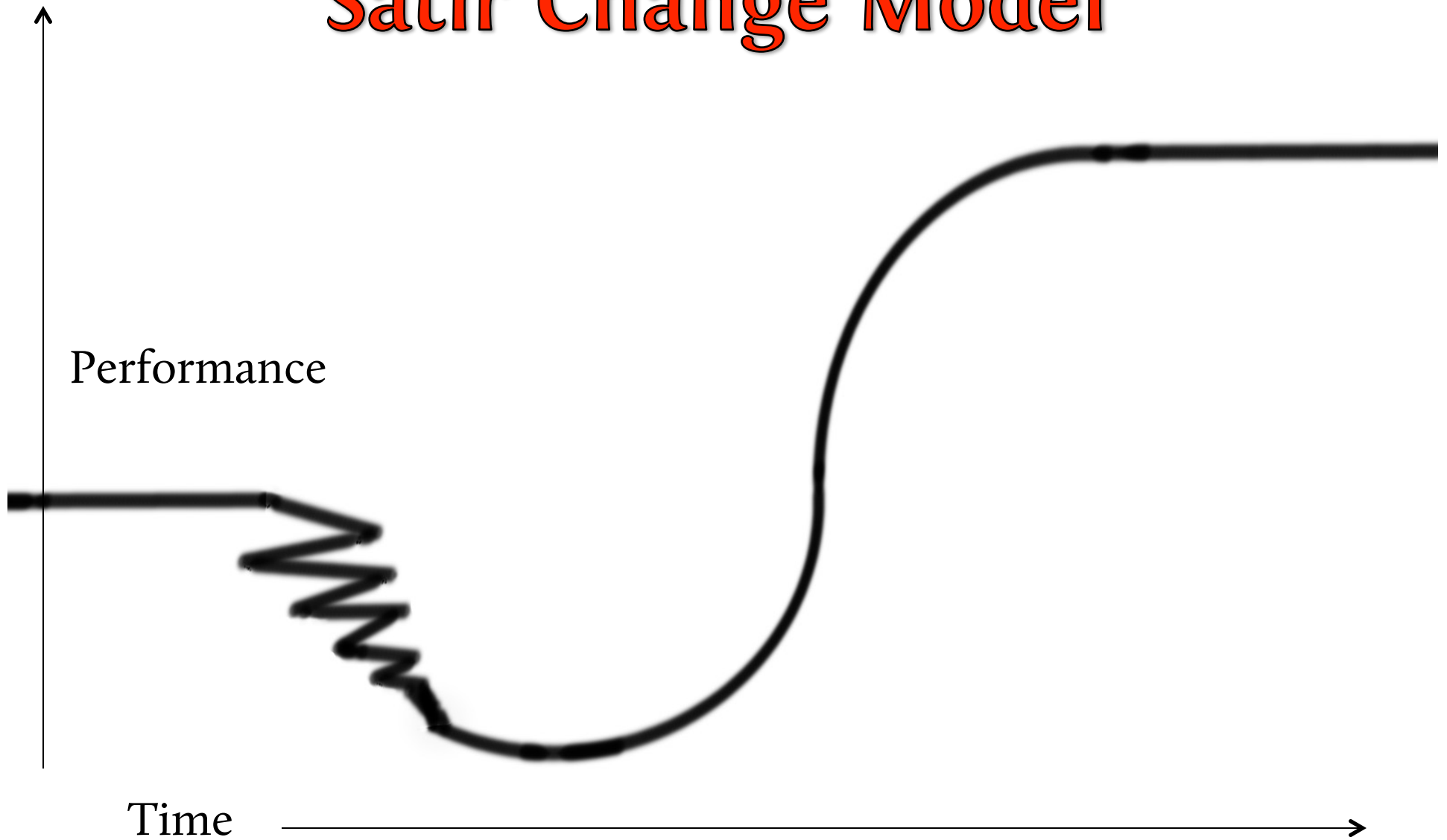




# Satir Change Model



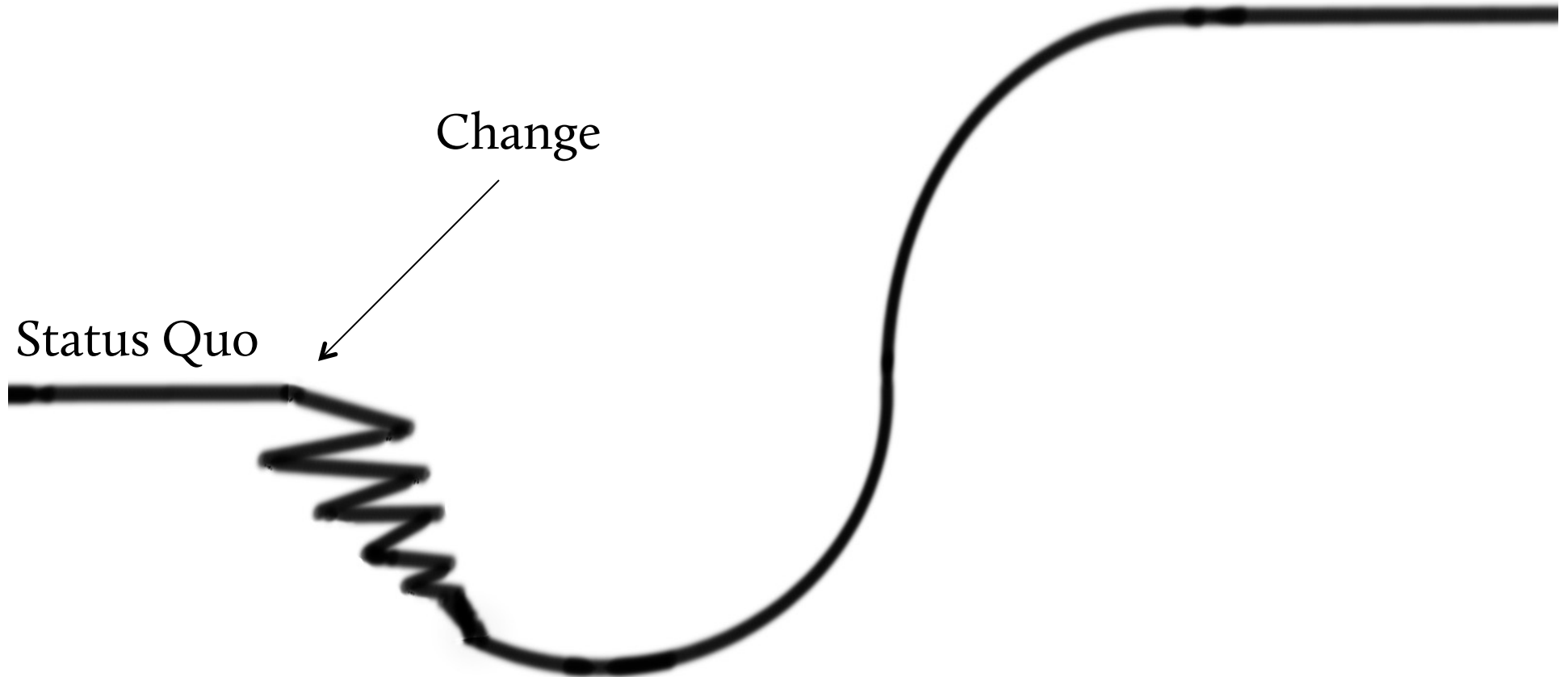
# Satir Change Model



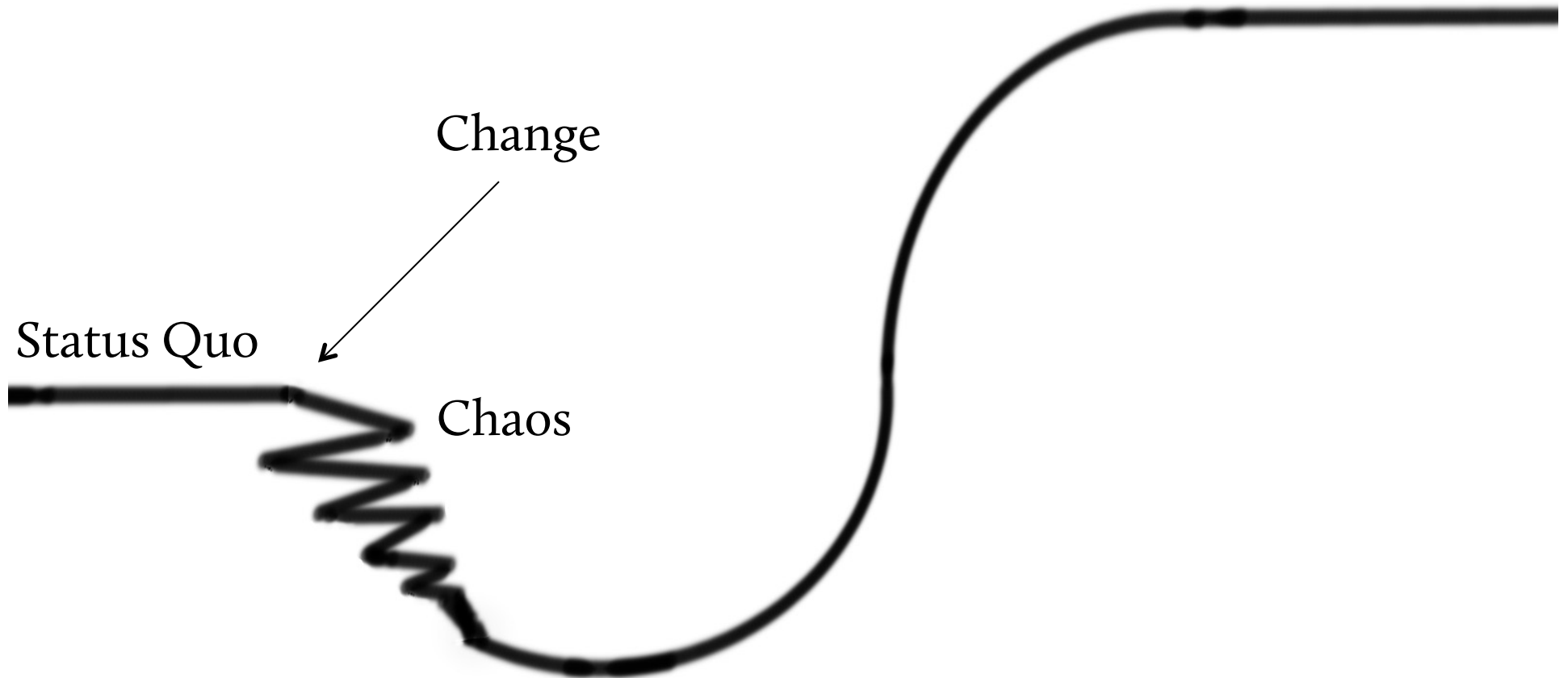
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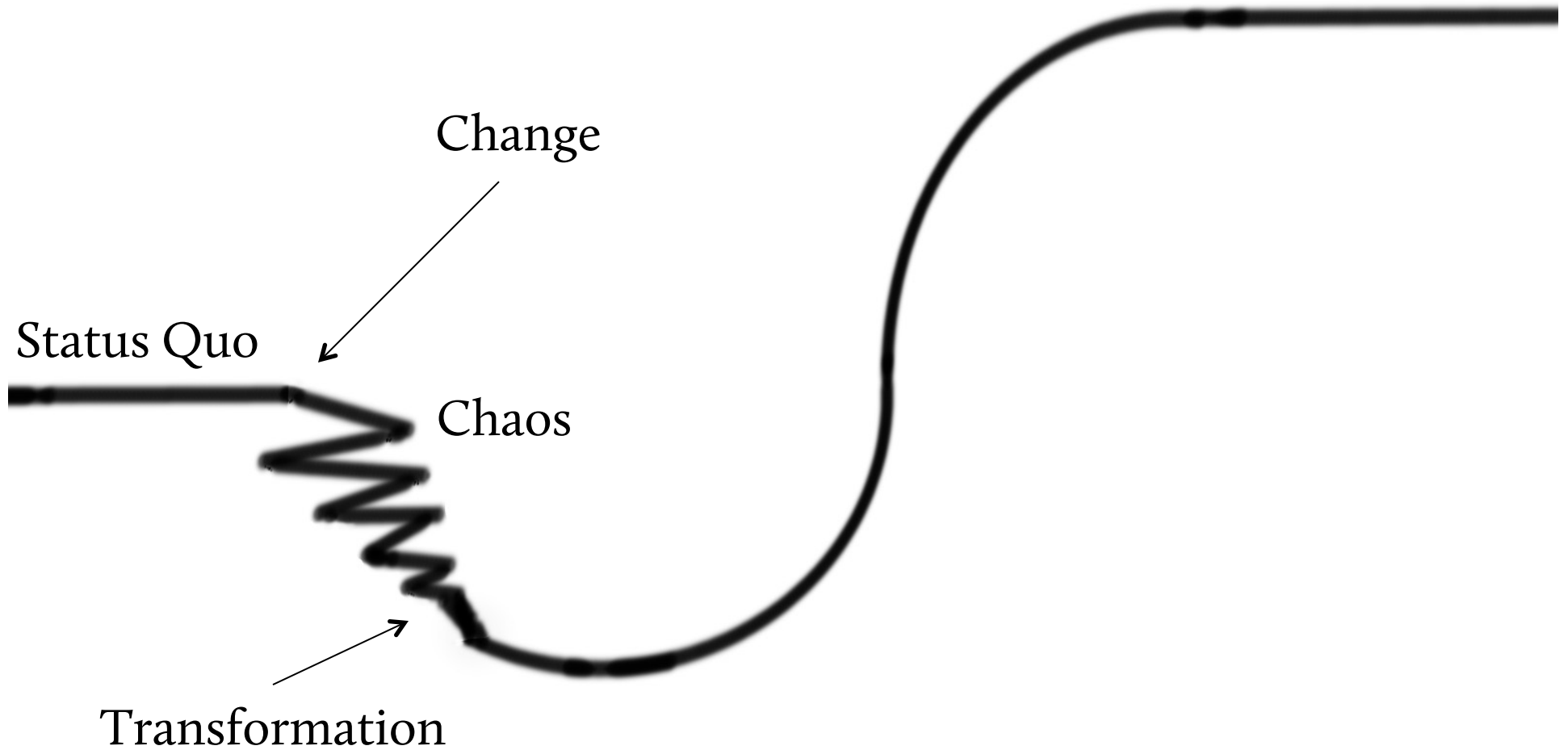
# Satir Change Model



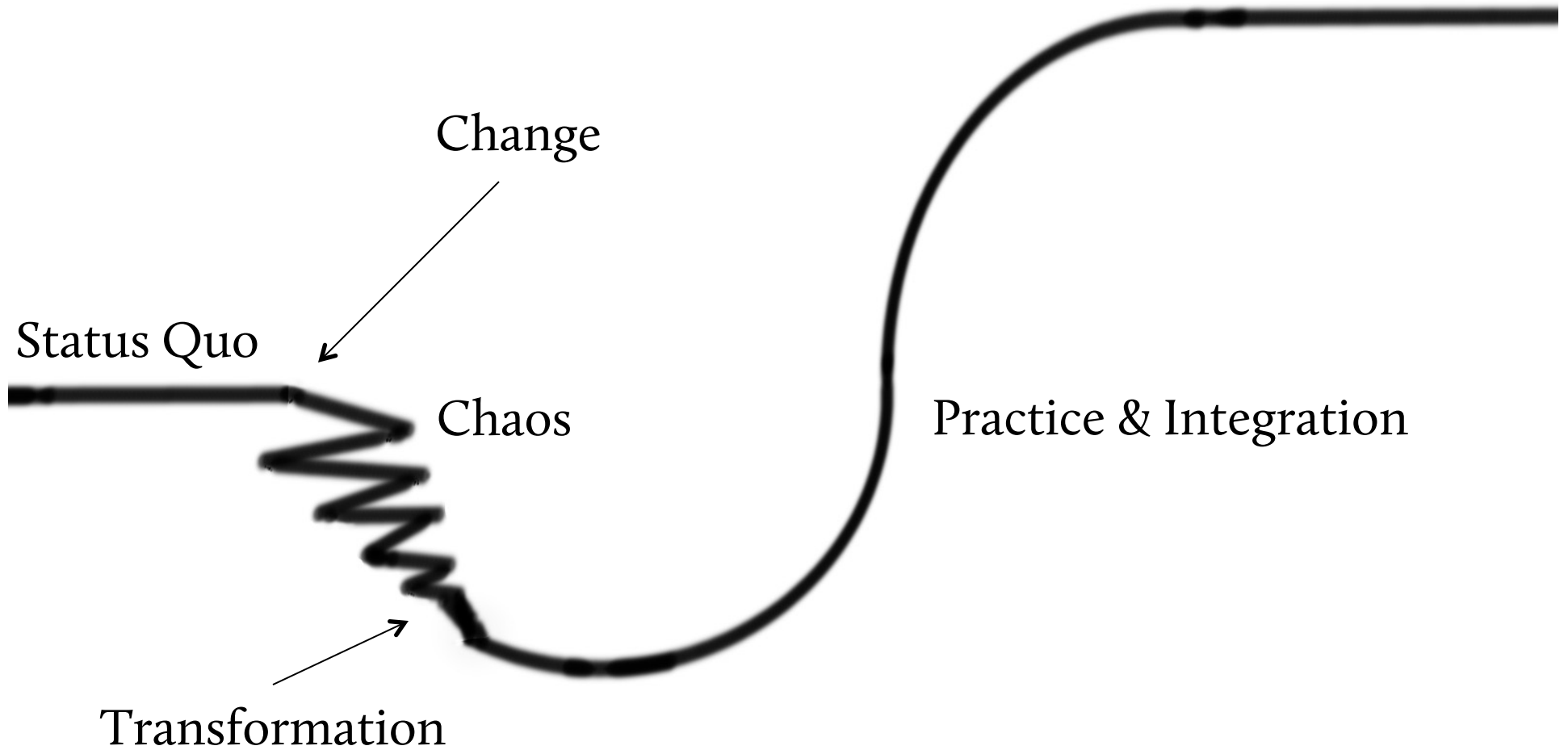
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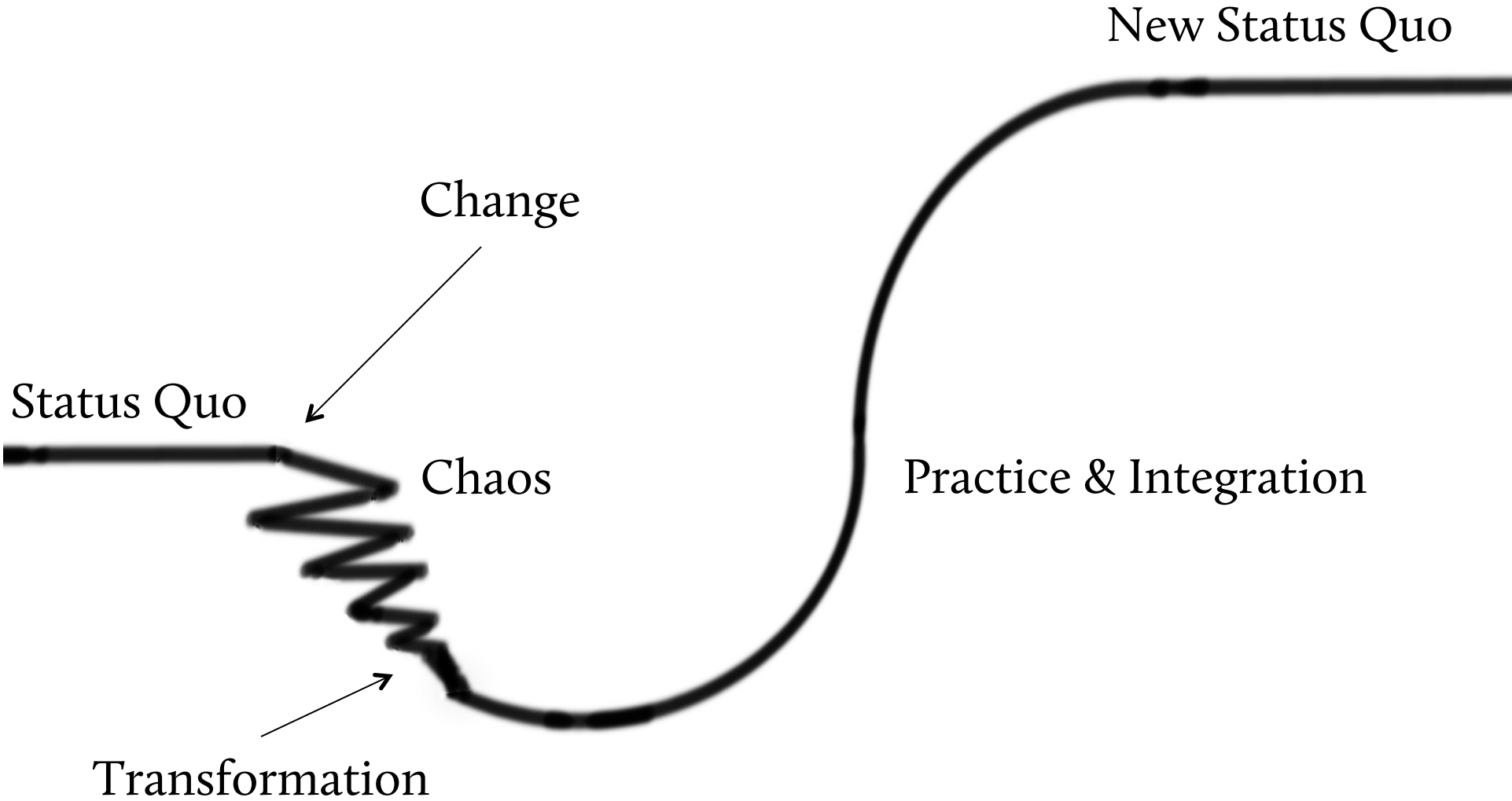
# Satir Change Model



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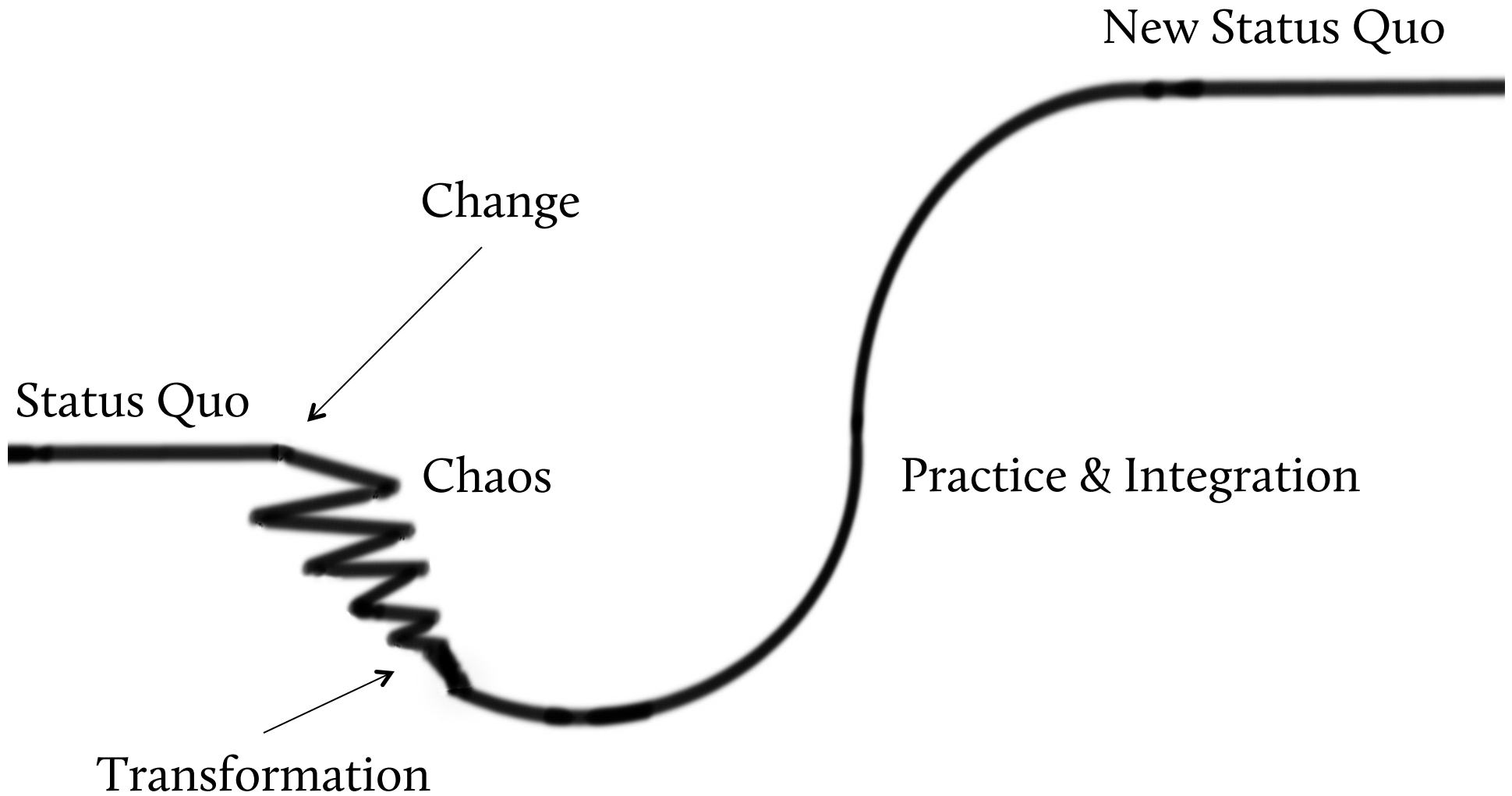


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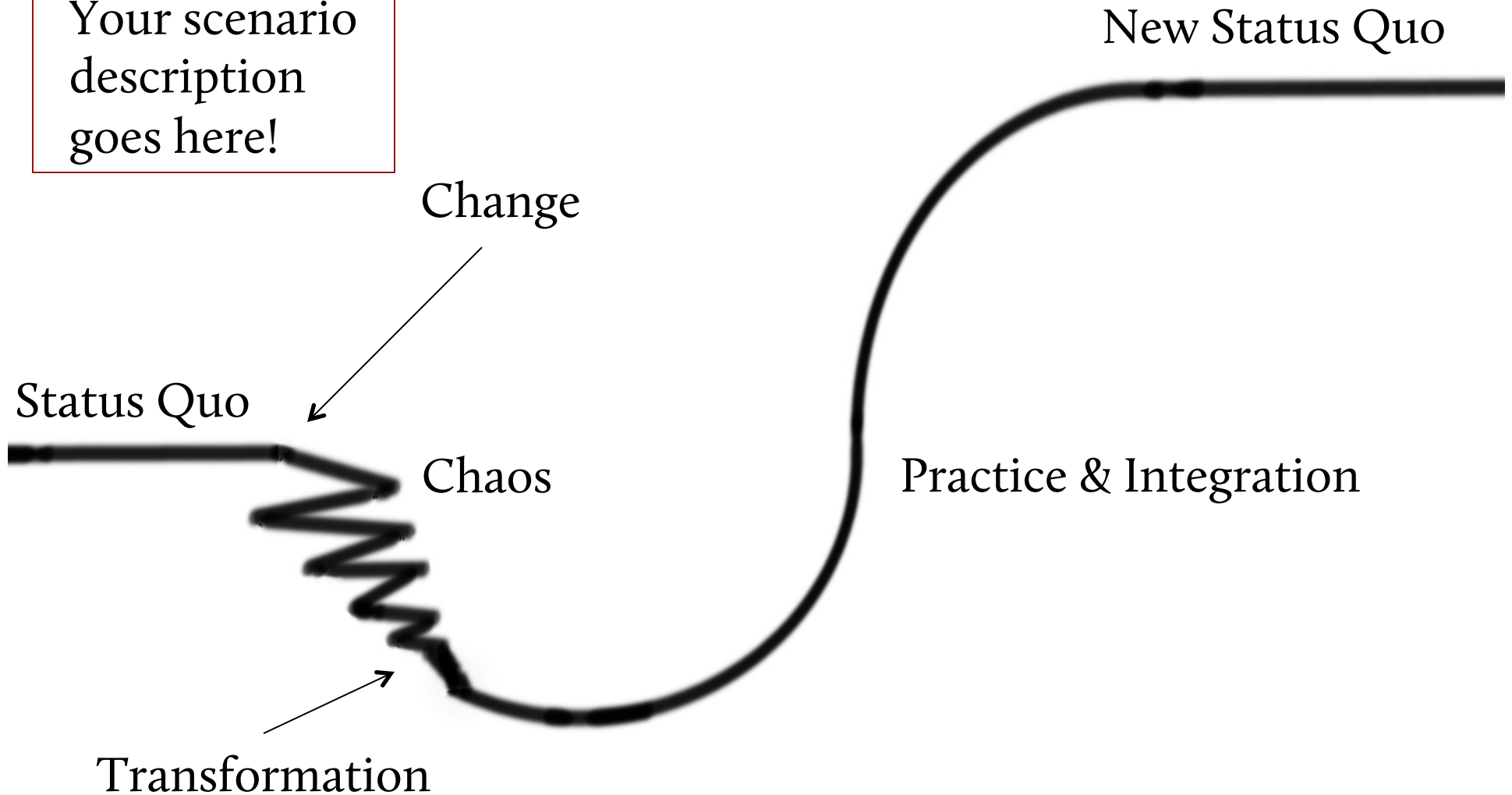


# Draw the model



# Draw the model

Your scenario description goes here!



# What is your leader's style?

Coercive	Pacesetting
Authoritative	Affiliative
Democratic	Coaching

# Leaders need more than one style.

Coercive	Pacesetting
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# Make leadership style Post-It Notes.

Coercive	Pacesetting
Authoritative	Affiliative
Democratic	Coaching

# What Styles When?

As a team, decide which styles will be most useful for your leader in their scenario. Put the style Post-It Notes on the curve where your team thinks they fit best. You can use a single style multiple times. You do not need to use all of the styles.

# Show & Tell

Split your team into 2 equal groups -  
Group 1 & Group 2

# Show & Tell

Find a neighboring table to pair up with. Each table group is paired with one other table.





# Show & Tell

- Group 1 stays at your table to present your model.
- Group 2 goes to the neighbor table to see their model.

# Groups Swap Roles

- Group 2 goes back to your original table to present your model.
- Group 1 goes to the neighbor table to see their model.

# Back To Your Table

All groups return to their original tables.

# Observations & Questions

- What did you discover?
- What questions do you have?

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